Date: November 7, 2002

To: Board of Trustees

From: Dr. Philip R. Day, Jr., Chancellor

Subject: REAL ESTATE
Authorization to contract with Payphone Stations, Inc. to install pay phones and to provide pay phone services throughout District facilities starting January 1, 2003 through December 31, 2005 with the possibility of two single year extensions upon mutual agreement.
(Resolution No: 021107-W1)

BACKGROUND INFORMATION:

By previous Board Resolution No’s. 921217-B9 and 981029-W1, the Board of Trustees approved contracts with Pacific Bell for coin operated pay telephone services campus-wide. The latest contract is coming due at the end of December, 2002 and a request for proposal was solicited. SBC (formerly Pacific Bell) and PSI (Payphone Stations, Inc.) responded to the Request for Proposal.

The proposals were reviewed by the Dean of Administrative Services and the District’s Purchaser. By comparison, the PSI proposal is superior for the following reasons:

1. PSI proposes to charge 35 cents for local calls; SBC proposes to continue to charge 50 cents
2. PSI proposes to respond to service calls within 3-5 hours; SBC proposes to respond within 24 hours
3. PSI proposes to pay the District 40% of all gross revenues; SBC proposes to pay 35%
4. PSI proposes to add one additional TTY machine; SBC was silent on this issue
5. PSI proposes to bring in all new equipment and to use District logos on pay phone stations; SBC proposed to leave current equipment in place

References listed by PSI include: CSU, Dominguez Hills; College of the Canyons; CSU, Hayward; CSU, San Marcos; Riverside Community College and Southwestern College. Those contacted were extremely satisfied with service provided by PSI.

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DR. PHILIP R. DAY, JR., CHANCELLOR
RECOMMENDATION:

RESOLVED: That Authorization is hereby given to contract for coin operated pay phones campus-wide to Payphone Stations, Inc. starting January 1, 2003 through December 31, 2005 with the possibility of two single year extensions upon mutual agreement between the District and PSI, and

Further Be It Resolved: That the Chancellor, Vice Chancellor of Finance and Administration and/or their designees are hereby authorized to execute such a contract agreement on behalf of the San Francisco Community College District.

Stephen J. Herman, Originator