

Comparative Production Statistics

Feb-11

RE 149 (Rev. 11/95)

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	146,702	147,241	151,606	152,601
Current Salespersons	313,441	315,568	345,051	375,213
Total Licensees	460,143	462,809	496,657	527,814

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	466	534	645	4,280	4,893	4,920
Original Salesperson	1,044	941	1,140	8,643	8,871	8,518
Broker Renewal	2,281	2,402	2,538	18,632	19,151	16,716
Potential Broker Renewal	2,901	3,508	3,172	24,736	24,931	21,376
<i>% Renewal rate</i>	78.6%	68.5%	80.0%	75.3%	76.8%	78.2%
Salesperson Renewal	4,440	5,017	4,917	36,534	40,117	35,999
Potential Salesperson Renewal	7,011	8,590	8,805	61,662	68,878	57,179
<i>% Renewal rate</i>	63.3%	58.4%	55.8%	59.2%	58.2%	63.0%
Services						
Transfers, Changes, misc. (inc branches)	5,308	5,017	7,398	45,141	57,861	74,333
Examinations						
Broker Scheduled	830	899	792	7,142	8,644	9,998
Broker Administered	679	739	588	5,826	6,720	7,607
<i>% Passed</i>	46%	49%	50%	49%	49%	42%
Salesperson Scheduled	1,994	2,000	2,146	17,688	19,910	16,204
Salesperson Administered	1,674	1,699	1,791	14,984	16,791	12,857
<i>% Passed</i>	62%	59%	61%	60%	58%	55%

Investigations						
Misc. Cases Assigned	183	261	371	2,932	2,084	2,677
Consumer Investigations Assigned	333	279	341	2,783	2,727	2,113
<i>Total</i>	516	540	712	5,715	4,811	4,790
Audit Activities						
Investigative Audits	25	53	56	312	387	402
Other Audit Examinations	53	11	3	110	48	44
Legal Activities						
Desist & Refrain Orders	5	22	11	131	99	74
Licenses Surrendered	19	7	6	75	49	59
Accusations - Hearings				0		
Licenses Suspended	10	7	4	73	90	99
Licenses Revoked	58	28	34	449	403	415
Dismissals	3	6	7	38	35	18
Public Repeals	2	0	0	9	13	7
Miscellaneous Orders	21	36	53	253	295	271
Statement of Issues - Hearings				0		
Denials	22	16	7	97	131	293
Denials, Restricted Licenses	5	9	11	58	73	229
Dismissals	2	2	3	19	18	38

Subdivisions - In State						
Filings, Notice of Intentions	118	103	125	949	833	806
Final Reports Issued	82	104	116	950	987	913
Time-Share Applications Received	5	2	26	37	47	41
Time-Share Reports Issued	1	1	0	35	25	40
Subdivisions - Out of State				0		
Registration Applications Received	8	12	12	83	97	148
Registrations Issued	10	13	16	84	82	146
Time-Shares Applications Received	0	26	14	132	104	85
Time-Share Permits Issued	12	8	36	77	94	104