

Comparative Production Statistics

Oct-11

RE 149 (Rev. 11/95)

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	144,242	144,588	148,066	153,015
Current Salespersons	291,623	295,060	322,009	356,199
Total Licensees	435,865	439,648	470,075	509,214

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs. Ago
Original Broker	503	505	596	2,154	2,230	698
Original Salesperson	1,035	1,035	1,082	4,115	4,568	1,287
Broker Renewal	2,053	1,883	2,826	8,102	9,245	2,584
Potential Broker Renewal	2,818	2,582	3,008	10,920	12,725	3,027
% Renewal rate	72.9%	72.9%	93.9%	74.2%	72.7%	85.4%
Salesperson Renewal	4,485	4,435	4,536	17,328	18,463	5,286
Potential Salesperson Renewal	9,609	7,551	8,586	31,547	33,246	9,007
% Renewal rate	46.7%	58.7%	52.8%	54.9%	55.5%	58.7%
Services						
Transfers, Changes, misc. (inc branches)	3,822	5,053	5,578	19,758	25,246	7,040
Examinations						
Broker Scheduled	767	844	793	3,420	3,553	1,150
Broker Administered	584	693	626	2,704	2,902	901
% Passed	55%	49%	51%	51%	49%	47%
Salesperson Scheduled	1,831	1,847	2,141	8,102	9,417	3,011
Salesperson Administered	1,497	1,555	1,789	6,753	8,065	2,564
% Passed	62%	62%	61%	63%	60%	62%

Investigations						
Misc. Cases Assigned	291	435	188	1,278	1,761	260
Consumer Investigations Assigned	231	213	401	926	1,429	387
Total	522	648	589	2,204	3,190	647
Audit Activities						
Investigative Audits	42	61	47	193	186	58
Other Audit Examinations	5	6	12	33	28	6
Legal Activities						
Desist & Refrain Orders	20	35	23	77	77	8
Licenses Surrendered	13	7	8	28	24	3
Accusations - Hearings						
Licenses Suspended	25	12	9	45	32	11
Licenses Revoked	72	89	47	245	267	61
Dismissals	10	25	4	61	20	3
Public Repeals	1	0	1	1	2	0
Miscellaneous Orders	39	32	30	140	130	48
Statement of Issues - Hearings						
Denials	14	30	16	60	46	11
Denials, Restricted Licenses	5	11	6	28	30	13
Dismissals	0	4	2	5	11	2

Subdivisions - In State						
Filings, Notice of Intentions	112	90	122	455	511	110
Final Reports Issued	120	91	126	507	583	157
Time-Share Applications Received	6	1	10	13	28	1
Time-Share Reports Issued	1	3	7	21	24	1
Subdivisions - Out of State						
Registration Applications Received	9	13	4	41	39	13
Registrations Issued	6	15	3	42	38	11
Time-Shares Applications Received	12	2	10	28	78	8
Time-Share Permits Issued	2	12	9	60	39	4

11/29/2011