

## Comparative Production Statistics

Jul-11

RE 149 (Rev. 11/95)

## LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago-		
Current Brokers	145,140	145,393	149,153	152,990		
Current Salespersons	299,893	302,249	330,365	363,704		
Total Licensees	445,033	447,642	479,518	516,694		

  

Real Estate Licenses Issued	This Month	Last Month	Last Year	FY To Date	Last FY To Date	2 yrs ago FY To Date
Original Broker	551	612	593	551	593	601
Original Salesperson	907	1,111	1,206	907	1,206	1,189
Broker Renewal	1,991	2,298	2,527	1,991	2,527	2,615
Potential Broker Renewal	2,728	3,321	3,644	2,728	3,644	3,263
% Renewal rate	73.0%	69.2%	69.3%	73.0%	69.3%	80.1%
Salesperson Renewal	3,914	5,138	4,683	3,914	4,683	5,473
Potential Salesperson Renewal	6,861	8,802	8,710	6,861	8,710	9,557
% Renewal rate	57.0%	58.4%	53.8%	57.0%	53.8%	57.3%
<b>Services</b>						
Transfers, Changes, misc. (inc branches)	5,574	7,420	7,606	5,574	7,606	5,898
<b>Examinations</b>						
Broker Scheduled	792	934	952	792	952	1,159
Broker Administered	637	752	776	637	776	897
% Passed	50%	51%	48%	50%	48%	47%
Salesperson Scheduled	2,004	2,209	2,354	2,004	2,354	2,350
Salesperson Administered	1,701	1,883	2,048	1,701	2,048	1,930
% Passed	67%	64%	59%	67%	59%	53%
<b>Investigations</b>						
Misc. Cases Assigned	228	410	279	228	279	164
Consumer Investigations Assigned	243	492	234	243	234	300
Total	471	902	513	471	513	464
<b>Audit Activities</b>						
Investigative Audits	37	62	47	37	47	44
Other Audit Examinations	11	96	4	11	4	4
<b>Legal Activities</b>						
Desist & Refrain Orders	11	13	8	11	8	23
Licenses Surrendered	4	11	2	4	2	6
<b>Accusations - Hearings</b>						
Licenses Suspended	4	10	12	4	12	17
Licenses Revoked	42	83	67	42	67	49
Dismissals	13	15	3	13	3	2
Public Reprovals	0	3	0	0	0	0
Miscellaneous Orders	32	32	33	32	33	32
<b>Statement of Issues - Hearings</b>						
Denials	8	9	8	8	8	25
Denials, Restricted Licenses	6	9	9	6	9	9
Dismissals	0	3	4	0	4	1
<b>Subdivisions - In State</b>						
Filings, Notice of Intentions	113	126	123	113	123	91
Final Reports Issued	134	147	184	134	184	112
Time-Share Applications Received	5	10	4	5	4	2
Time-Share Reports Issued	10	3	9	10	9	7
<b>Subdivisions - Out of State</b>						
Registration Applications Received	12	12	15	12	15	11
Registrations Issued	12	16	15	12	15	10
Time-Shares Applications Received	1	1	24	1	24	5
Time-Share Permits Issued	4	34	3	4	3	1